RAW MATERIALS September 17, 2025

# Premium Shea Butter

West African Gold - Pure, unrefined excellence sourced directly from women's cooperatives across Mali, Burkina Faso, and Ghana. Premium export grades for global cosmetics and pharmaceutical markets

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## Product Overview

**PRIMARY SOURCE**

Mali, Burkina Faso, Ghana

**PROCESSING METHOD**

Traditional & Unrefined

**HARVEST SEASON**

May - August

**EXPORT PRICING**

$4,500-8,000/MT FOB

Applications & Uses

Health Benefits

Contact Information

material sourced directly from women's cooperatives across West Africa. Extracted from the nuts of the African shea tree (Vitellaria paradoxa), our shea butter maintains its natural properties through traditional extraction methods combined with modern quality controls. Known as "women's gold" in West Africa, shea butter has been treasured for centuries for its exceptional moisturizing and healing properties, making it ideal for cosmetics, pharmaceuticals, and personal care applications worldwide.

## Detailed Specifications

### Technical Specifications

**Botanical Name**

Vitellaria paradoxa

**Appearance**

Ivory to light beige solid

**Melting Point**

32-38°C (89-100°F)

Fat Content

≥ 99% natural fats

Processing Method

Traditional, unrefined

Shelf Life

24 months optimal storage

## Quality Standards & Classifications

| Grade | Purity Level | Processing | Market Application |
|---|---|---|---|
| Premium | 99.5%+ pure | Hand-processed, filtered | Luxury cosmetics, pharmaceuticals |
| | 99%+ pure | Traditional processing | Personal care, skincare |
| Commercial | 98%+ pure | Bulk processing | Industrial applications |

### Chemical Composition Standards

| Component | Specification | Test Method | Significance |
|---|---|---|---|
| **Unsaponifiable Matter** Active healing compounds | 5-17% | ISO 3596 | Healing properties |
| **Free Fatty Acids** Quality indicator | ≤ 3% (as oleic) | AOCS Ca 5a-40 | Freshness measure |
| **Peroxide Value** Oxidation level | ≤ 10 meq $O_2$/kg | AOCS Cd 8-53 | Storage stability |

## Quality Standards & Certifications

### Organic Certification

Certified organic by internationally recognized bodies. No synthetic chemicals, pesticides, or artificial additives used in cultivation or processing.

- USDA Organic certified
- EU Organic compliant

Full traceability documentation

### Laboratory Testing

Comprehensive analysis for microbiological safety, chemical composition, and contaminant levels by accredited laboratories.

- Microbiological testing
- Heavy metals analysis
- Chemical composition verification

### Sustainable Sourcing

Direct partnerships with women's cooperatives ensuring fair compensation and sustainable community development in source regions.

- Fair trade partnerships
- Women's cooperative support
- Environmental conservation

## Our Certifications

Organic Certified

Fair Trade

GlobalGAP Certified

Ecocert

Ecocert

## Processing Standards

1

### Selective Nut Collection

Hand-picked by trained women from cooperatives during optimal harvest season (May-August). Only fully mature nuts are selected for premium quality.

2

### Quality Cleaning & Sorting

Nuts are thoroughly cleaned, sorted for quality, and damaged or defective nuts are removed to ensure only premium raw materials proceed to processing.

3

### Traditional Crushing & Roasting

Nuts are crushed to remove shells and kernels are carefully roasted using traditional methods to develop flavor and facilitate fat extraction without chemical processing.

4

### Hand Grinding & Kneading

Roasted kernels are ground into paste and kneaded by hand to separate the oils. This traditional method preserves

natural healing properties and compounds.

5

### Natural Extraction & Filtering

Natural oils are extracted without chemical solvents or heat processing. The butter is filtered to remove impurities while maintaining its unrefined, raw state.

6

### Quality Control & Export Packaging

Final product undergoes rigorous laboratory testing and quality verification before being packaged in food-grade containers optimized for international shipping.

## Packaging & Logistics

### Packaging Options

| Package Type | Specifications | Applications | MOQ |
|---|---|---|---|
| **25kg Blocks** Standard export packaging | Food-grade PE-lined cartons Moisture barrier protection | Medium-scale manufacturers Cosmetics producers | 2 MT minimum |
| **200kg Drums** Industrial bulk packaging | Steel drums, food-grade lining Nitrogen flushing available | Large-scale manufacturers Industrial applications | 5 MT minimum |
| **Custom Sizes** Tailored solutions | Customer specifications Private labeling available | Specialized requirements Brand-specific needs | Negotiable |

## Shipping & Logistics

### Sea Freight

Primary shipping method via Tema, Abidjan, and Dakar ports

- 20ft containers: 15-18 MT capacity
- 40ft containers: 25-27 MT capacity
- Transit time: 15-25 days to major ports
- Temperature-controlled options available

### Air Freight

Express delivery for urgent orders and samples

- Maximum 500kg per shipment
- Transit time: 2-5 days worldwide
- Special temperature-controlled packaging
- Expedited customs clearance

### Storage & Handling

Professional cold storage and handling facilities

- Storage: 2-5°C optimal temperature
- Humidity: <65% relative humidity

## Pricing & Terms

### Competitive Pricing Structure

BULK

| | | |
|---|---|---|
| Commercial | $4,500-5,500 per MT FOB | |
| Standard Grade | MOQ: 5 MT | |
| Raw, unrefined shea butter with basic quality specifications | | |

✓ POPULAR

| | | |
|---|---|---|
| Premium | $6,000-7,000 per MT FOB | |
| Premium Grade | MOQ: 3 MT | |
| Enhanced processing standards with superior color and texture | | |

PREMIUM

| | | |
|---|---|---|
| Organic | $7,500-8,000 per MT FOB | |
| Organic Certified | MOQ: 2 MT | |
| Certified organic with full traceability and fair trade sourcing | | |

**Pricing includes:** Traditional processing, quality control, export documentation, logistics coordination, and immediate farmer

payment via secure escrow system. Prices subject to market conditions and availability.

## Payment Terms

### Escrow (standard for first orders)

- Buyer funds held by an independent escrow provider
- Supplier paid on verified shipment, balance on delivery confirmation
- Release tied to SGS / Bureau Veritas inspection report

### Letter of Credit

- Irrevocable, confirmed L/C at sight
- Opened by the buyer's bank in GBP, USD or EUR
- Documents presented against pre-shipment inspection

### 30 / 70 Against Documents

- 30% deposit on order confirmation
- 70% against copy shipping documents
- For repeat buyers with an established record

## Competitive Advantages

Direct Source Partnerships

...across Mali, Burkina Faso, and Ghana

100% Unrefined Quality

Traditional processing preserves all natural healing compounds

International Certifications

Organic, Fair Trade, and quality standards compliance

Year-Round Availability

Strategic inventory management ensures consistent supply

Global Logistics Network

Efficient shipping to 40+ countries worldwide

Social Impact Focus

Supporting women's empowerment and community development

## Applications & Uses

Cosmetics & Personal Care

Premium ingredient for skincare, haircare, and beauty products with natural moisturizing properties.

- Anti-aging creams and serums
- Moisturizers and body lotions
- Lip balms and healing ointments
- Hair conditioners and treatments
- Baby care products

## Pharmaceutical & Medical

Natural base for topical medications and therapeutic applications with proven healing benefits.

- Topical medication bases
- Anti-inflammatory preparations
- Wound healing balms
- Dermatological treatments
- Pain relief ointments

## Food & Confectionery

Natural fat substitute for food manufacturing and confectionery applications with excellent properties.

- Chocolate and confectionery fat
- Baking and pastry applications
- Nutritional supplement carrier
- Functional food ingredients

# Health Benefits & Nutritional Profile

## Nutritional Composition

| | |
|---|---|
| Oleic Acid | 40-60% |
| Stearic Acid | 20-50% |
| Linoleic Acid | 3-11% |
| Unsaponifiable Matter | 5-17% |

## Health & Therapeutic Benefits

Rich Vitamin Content

### Anti-Inflammatory Properties

Natural compounds help reduce skin irritation, redness, and support healing of minor wounds and inflammatory skin conditions.

### Deep Moisturization

Exceptional moisturizing properties penetrate deep into skin layers, providing long-lasting hydration without clogging pores or causing irritation.

### Natural UV Protection

Mild sun protection factor (SPF 3-4) provides natural protection against harmful UV rays while nourishing and conditioning the skin.

### Anti-Aging Benefits

Supports collagen production and skin elasticity, helping to reduce fine lines and maintain youthful, healthy skin appearance naturally.

### Traditional Healing

Centuries-proven healing properties support skin repair, reduce scarring, and promote healthy skin regeneration through natural compounds.

## Ready to Source Premium Shea Butter?

Contact our West African sourcing partners for pricing, samples, and organic certification options

Your Name *

Your Email *

Company Name

Select Product of Interest

Tell us about your requirements, quantities, and delivery preferences...

Send Message

## Ready to Source Premium Shea Butter?

Contact our agricultural specialists to discuss your shea butter requirements and discover how our premium West African products can enhance your formulations.

Get Quote Call Now

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Premium Quality Organic Certified Global Export