

Fresh Coconuts

Premium brown mature coconuts from Tanzania's coastal farms. Optimal export variety with 60-90 day shelf life and established logistics infrastructure via Dar es Salaam port.



Product Overview

Origin	Tanzania Coastal Regions
Variety	Brown Mature Coconuts
Availability	Year Round Supply
Export Pricing	€0.60-€0.90/piece FOB

Tanzania has emerged as East Africa's premier coconut exporter, with brown mature coconuts representing the optimal export product. Our sourcing network covers the coastal regions where coconut cultivation has thrived for centuries. Brown mature coconuts offer the best balance of shelf life (60-90 days), transportation durability, and market versatility. With established infrastructure through Dar es Salaam port and year-round production, Tanzania provides reliable supply for international markets seeking premium tropical coconuts.

Product Specifications

Physical Characteristics

Weight Range	1.2-1.8 kg per coconut
Shell Color	Brown, fully mature
Shape	Oval, uniform size
Water Content	200-400ml per coconut

Quality Parameters

Shelf Life	60-90 days at 12-15°C
Meat Thickness	12-18mm thick, white
Oil Content	65-70% in copra
Defect Tolerance	≤2% cracked shells

Export Grade Classifications

Grade	Weight Range	Quality Standards	Market Application
Premium XL	1.6-1.8kg per piece	≤1% defects, thick meat >15mm	Premium retail, restaurants
Standard L	1.3-1.6kg per piece	≤3% defects, meat 12-15mm	Retail chains, wholesale
Commercial M	1.2-1.3kg per piece	≤5% defects, meat >10mm	Processing, bulk markets

Technical Specifications

Botanical Name	Cocos nucifera L.
Variety	East African Tall
Harvest Maturity	11-12 months (fully mature)
Moisture Content	≤45% in meat (fresh)
Foreign Matter	≤1% (husk residue, dirt)
Storage Temperature	12-15°C optimal

Packaging & Export Logistics

Export Packaging Options

Specification	Mesh Bags	Carton Boxes	Bulk Loading
Package Size	50-100 pieces per bag	20-30 pieces per box	Loose loading
Container Load (20ft)	9,000-11,000 pieces	7,000-9,000 pieces	11,000-13,000 pieces
Material	Ventilated PP mesh	Corrugated cardboard	Ventilated container
Best For	Wholesale markets	Retail distribution	Processing facilities

Tanzania Export Infrastructure

• Primary Port: Dar es Salaam (East Africa's largest port) • Transit Time to Europe: 18-22 days • Transit Time to Middle East: 10-14 days • Container Capacity: 4,000-5,000 pieces per 20ft • Documentation: Full export documentation and certificates • Quality Control: Pre-shipment inspection available

Current Export Pricing (FOB Dar es Salaam)

Grade	Price Range (USD/piece)	Minimum Order	Availability
Premium XL	$0.95-1.10	500 pieces	Year-round
Standard L	$0.75-0.90	1,000 pieces	Year-round
Commercial M	$0.60-0.75	2,000 pieces	Year-round

Note: Prices subject to seasonal factors, size variations, and order volume. Volume discounts available for 5+ containers.

Trading Terms

Payment Terms: • 30% advance, 70% against documents • L/C at sight accepted • Established buyers: 30 days credit **Incoterms:** • FOB Dar es Salaam (preferred) • CIF major ports available • EXW Tanzania farms **Documentation:** • Certificate of Origin • Phytosanitary Certificate • Quality inspection report

Tanzania Coconut Advantages

Strategic Location: East African hub with excellent port access to Europe and Middle East **Competitive Pricing:** Lower production costs compared to traditional Asian suppliers **Year-Round Supply:** Consistent availability without seasonal fluctuations **Established Infrastructure:** Proven export channels and logistics partnerships

Market Applications

Fresh Retail Markets: Supermarkets, ethnic stores, and specialty fruit retailers **Food Processing:** Coconut oil extraction, desiccated coconut, and coconut milk **Restaurant Industry:** Hotels, restaurants, and catering for authentic tropical cuisine **Health Food Sector:** Natural food stores and organic product manufacturers

Contact Information

Epifresh - Premium African Agricultural Exports

Office Locations	Dar es Salaam, Tanzania • London, UK
Phone	+44 (0) 204 572 0724
WhatsApp	+44 (0) 754 167 1714
Email	info@epifresh.co
Website	https://epifresh.co
LinkedIn	linkedin.com/in/alocha-epifresh

Ready to Source Premium Tanzania Coconuts?
Contact our Dar es Salaam office for volume pricing, shipping schedules, and quality specifications. We provide comprehensive export support and can arrange sample shipments for qualified buyers.